

Dashboard for Rapid Vehicle Electrification (DRVE) Tool

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Dashboard for Rapid Vehicle Electrification: DRVE Tool

- **User-friendly total cost of ownership (TCO)** on-road fleet analysis with updated market data
- **Customizable** to each fleet vehicle
 - Vehicle replacement by model (ICE and EV alternative)
 - Breakdown of total cost of ownership per mile (purchase, depreciation, fueling, maintenance, etc.)
 - Accounting for incentives and infrastructure costs
 - Long-term forecasting
 - And more
- **Primary data inputs**
 - Vehicle Identification Numbers (VINs)
 - Annual Vehicle Miles Traveled (VMT)
 - Vehicle Service Life (Useful Life)

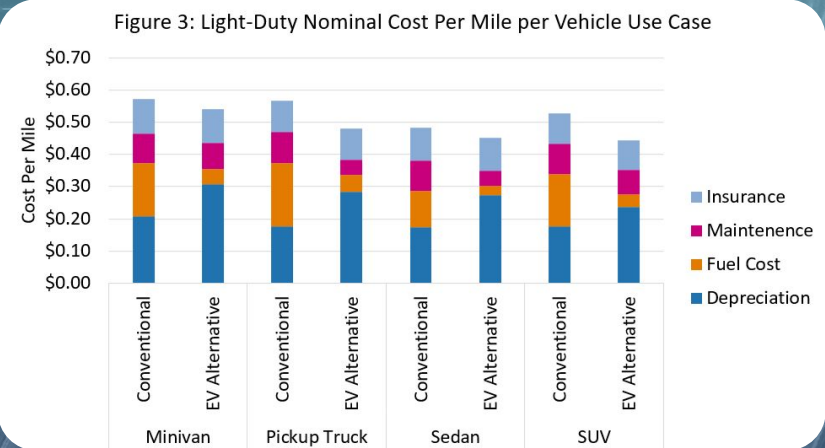


Figure 5: Average Cost-Per-Mile by Use Case

	Original CPM	EV Average CPM
Delivery Truck	\$1.46	\$2.19
Minivan	\$0.57	\$0.54
Pickup Truck	\$0.57	\$0.48
Sedan	\$0.48	\$0.45
SUV	\$0.53	\$0.44
Transit/Coach Bus	\$4.81	\$7.32
Vans	\$1.16	\$1.36
Work Truck	\$1.45	\$2.44
Average Total	\$0.83	\$1.04

Figure 6: Top 5 Passenger Vehicles to Procure

ICE Replacement	Avg Percent Savings fro EV Alternative	Vehicles
RAM 1500	20.68% 2022 Ford F-150 Lightning 4	15
DODGE Journey	18.08% 2024 Chevrolet Equinox EV	2
FORD Explorer	17.66% 2022 Ford Escape FWD PHE	24
NISSAN Leaf	15.86% 2022 Chevrolet Bolt EV BEV	2
CHEVROLET Suburban	14.85% 2024 Chevrolet Blazer EV BE	1
Average Total	18.69% 2022 Chevrolet Bolt EV BEV	44

DRVE Tool Usage to Date

850,000+ Vehicles Assessed

1,000+ Fleets Assessed

40+ DRVE Tool Presentations and Conference Sessions

15+ New Features Added

DRVE Tool Overview

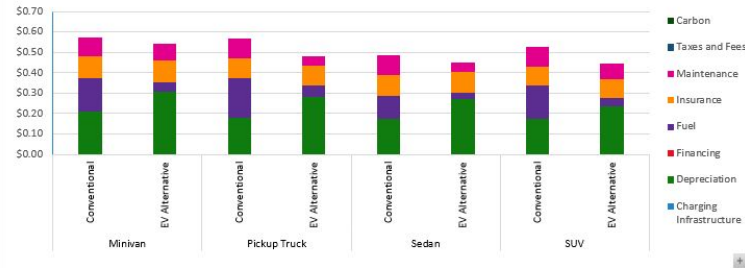


DRVE Results Dashboard

This dashboard allows you to explore the results of your analysis by drilling down on the various settings that were input into the tool. Use the slicers to filter your results for different settings. View the **Report** and **Vehicle Summary** pages for pre-generated reports, or create your own in the **Sandbox** tab. Save your results and explore them later by clicking "Save Results".

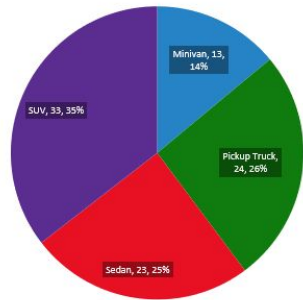
Save Results

Nominal Cost Per Mile per Vehicle Use Case

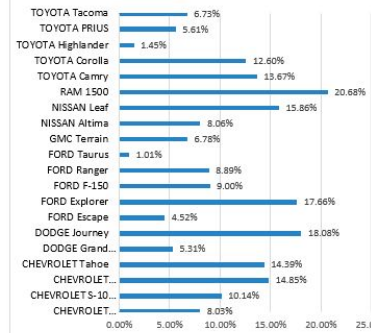


Row Labels	Average Total Cost (\$/Mile)	NPV	Average Total NPV Cost
Minivan			
Conventional	\$0.57	\$48,037.35	
EV Alternative	\$0.54	\$45,487.05	
Pickup Truck			
Conventional	\$0.57	\$60,018.59	
EV Alternative	\$0.48	\$49,902.45	
Sedan			
Conventional	\$0.48	\$45,501.09	
EV Alternative	\$0.45	\$42,432.77	
SUV			
Conventional	\$0.53	\$56,141.58	
EV Alternative	\$0.44	\$47,114.64	
Average Total	\$0.50	\$49,913.20	

Fleet Breakdown



Average Percent Savings by Original Fleet Vehicle



Vehicle Class

- Heavy-Duty Vehicles (Class 7-8)
- Medium Duty Vehicles (Class 3-6)
- Passenger Vehicles (Light-Duty)

Vehicle Scenario

- Conventional
- EV Alternative

Original Vehicle Name

- CHEVROLET Colorado
- CHEVROLET S-10 Pickup
- CHEVROLET Suburban
- CHEVROLET Tahoe
- DODGE Grand Caravan
- DODGE Journey
- FORD Escape
- FORD Explorer

VIN

- 1FAPF53U05A267100
- 1FAPF53U05A267101
- 1FAPF53U05A267102
- 1FAPF53U05A267103
- 1FAPF53U05A267104
- 1FAPF53U05A267105
- 1FAPF53U05A267106

Charging Mix Name

- (blank)
- Default

Forecast Year

- 2020

Vehicle Model

- Chevrolet
- Chrysler
- Ford
- GMC
- Nissan
- Ram
- Tesla

- 1500 2WD
- Acadia FWD
- Altima
- Blazer EV
- Bolt EV
- Camry LE/SE
- Colorado 2WD

DRVE Tool Experience: NOLA

Climate Mayors EV Purchasing Collaborative

Climate Mayors EV Purchasing Collaborative

What is it?

- Turnkey, one-stop, online procurement portal providing U.S. cities, counties, courts, school districts, state governments, and public universities equal access to competitively bid EVs and charging infrastructure
- All vehicles available through the program have gone through the competitive bid process with Sourcewell, a government purchasing agency
- Partners include the EC, Climate Mayors, Sourcewell, the National Auto Fleet Group, and other groups.
- More information at <https://driveevfleets.org/>



Climate Mayors EV Purchasing Collaborative

Who can use the Collaborative?

U.S. cities, counties, courts, school districts, state governments, and public universities

How does it work?

To purchase these vehicles:

1. Confirm you are a [Sourcewell Member](#)
2. Visit [National Auto Fleet Group's website](#)
3. Find the vehicle you are interested in
4. Put in your information for a quote
5. Receive your purchase order!



Climate Mayors EV Purchasing Collaborative

What EVs are available?

Light-duty vehicles available for ordering today include the Ford Escape, Lightning, Mach-E, and E-transit. Order banks can close any day, so act soon!

2024 Ford Mach-E
MSRP: \$43,495
226 miles



2024 Ford E-Transit
MSRP: \$46,890
215 miles



2024 Ford Lightning
MSRP: \$54,995
230 miles



Thank you!

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